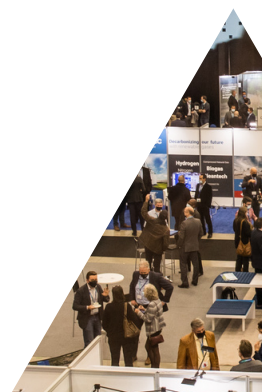


# RNG FORUM 2023

APRIL 4-6, 2023

CENTREXPO COGECO  
DRUMMONDVILLE, QC, CANADA



EXHIBITION &  
SPONSORSHIP  
OPPORTUNITIES



ORGANISED BY:



# CONNECT WITH RNG PROFESSIONALS

The RNG Forum is the first Canadian event entirely dedicated to renewable natural gas (RNG). Organized by BiogasWorld and its partners, this three-day trade show allows participants to connect through a series of presentations and sharing activities with project developers, technology & services providers, consultants and financial partners united for the progress of the sector.

## 100 %

of survey respondents are planning to participate next year\*

## 99 %

of survey respondents rated the event "Good - Excellent"

## THEY WERE EXHIBITING IN 2022

AB Energy Canada  
Adicomp  
anessa  
Aquatech  
Avensys Solutions  
Bauer Compressors  
Bekon Energy Technologies  
BiogasWorld  
Biogest  
Brault Maxtech  
Bright Biomethane  
Busch Vacuum Solutions  
Canadian Gas Association  
Contrôles Laurentide  
Construction Aquabec  
Desjardins  
Drycake  
Énergir  
Electrochaea Gmbh

EnviroCompétences  
Fasken  
Fitec Environmental Technologies  
FNX-Innov  
Fournier Industries  
Génitique  
GNR Québec Capital  
Government of Quebec  
GraniteFuel Engineering  
Greenlane Biogas  
H2Flow  
Hibon  
Hitachi Zosen Inova  
HoSt Bioenergy  
Integral Process Equipment  
John Brooks  
Keridis Bioénergie  
Méthalach

MRU Instruments  
Netzsch Canada  
Paques  
PIVO et Cité de l'innovation circulaire  
Pompacktion  
Pyro Green-Gas  
Prodeval  
Qarbonex  
Sodavex  
Terravest Renewables  
Veolia  
Vilter  
Waga Energy  
Westech Industrial  
Xebec

\*Based on data collected from 88 respondents to our in-house survey conducted after the event in April 2022.



# BENEFITS OF EXHIBITING



Connect with more than 500 renewable natural gas industry professionals from all over the world.



Get one-on-one interactions with potential customers and stakeholders.



Get promoted through our network and social media channels.



Be listed on the RNG Forum's website and the event's mobile application.



Contribute directly to the development of the renewable natural gas market.



Check out what your competitors are doing and see which direction the industry is going.



Increase your brand awareness and draw attention to your business.



Benefit from cost-effective marketing with great return on investment.

## VENUE

The RNG Forum 2023 will take place at:

**Centrexpo Cogeco Drummondville**

**550, Saint-Amant St. Drummondville (Québec) J2C 6Z3**

Tuesday, April 4

**Industrial Visits**

**12PM - 5PM\***

Wednesday, April 5

**Exhibit Hall and Conferences**

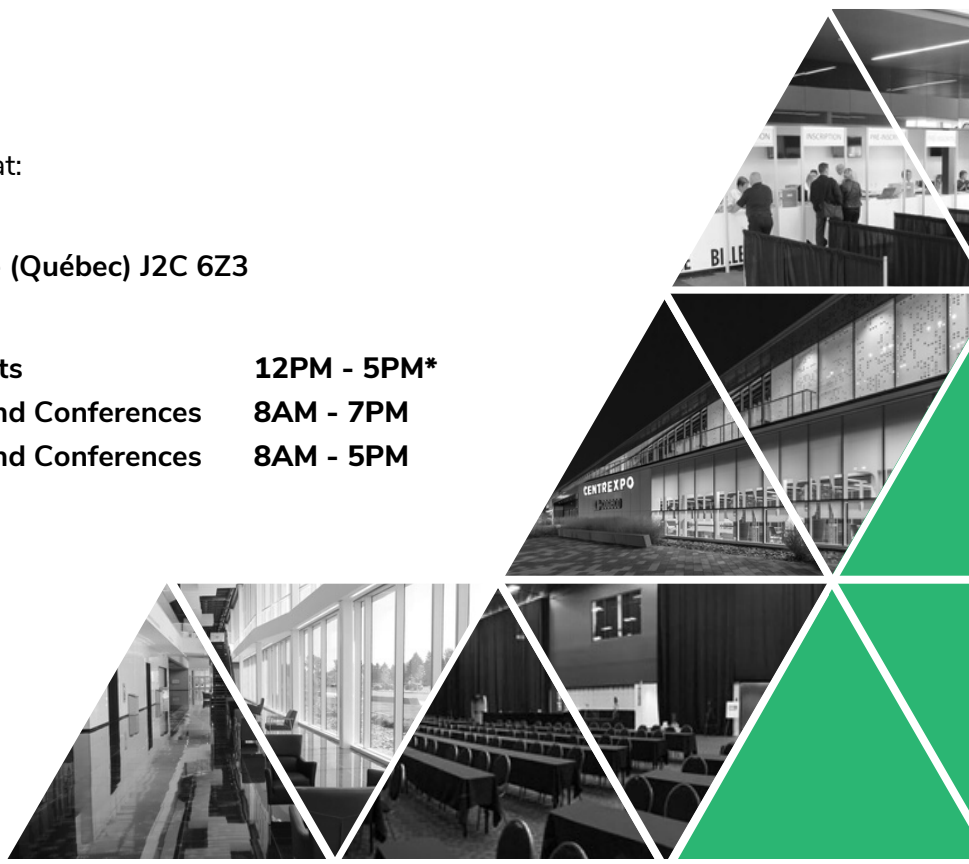
**8AM - 7PM**

Thursday, April 6

**Exhibit Hall and Conferences**

**8AM - 5PM**

\*Opening hours are subject to change



# WHO SHOULD EXHIBIT?

The RNG Forum aims to bring together all stakeholders of the renewable natural gas industry. Our mission is to accelerate the sharing of knowledge and the generation of business opportunities to increase the quantity of RNG produced in Canada and all over the world.

We strongly encourage organizations specializing in the following to either exhibit or sponsor at the RNG Forum 2023:

- Associations
- Biogas Upgrading Solutions
- Biogas & RNG Suppliers
- Construction Services
- Engineering Firms
- Equipment Suppliers
- Financing Services
- Law firms
- Project Developers
- RNG Consultants
- Testing and Monitoring Solutions
- Waste Management Services

Various partnership plans and exhibiting possibilities will allow you to bring your company at the forefront of the growing industry.

Do not hesitate to contact us to modify a plan or to get personalized visibility services.



# SPONSORSHIP & EXHIBITON PLANS

## PRESENTING PARTNER (1) - SOLD OUT

### Event Promotion and Visibility

- Sponsor recognition by organizers during conferences
- Logo on promotional products of the conference (posters, slides in exhibition hall, 1st level)
- Logo on all event displays, including screens
- Virtual presence on event app and networking with registered participants
- Full page ad and logo in the participant's show guide

### Online Promotion

- Logo and profile on the event website (Sponsors page, 1st level)
- Logo in every event newsletter (Sponsors section, 1st level)
- Two special email blasts to event distribution list (month of your choice)
- Recognition on social media (2 publications on LinkedIn and Twitter)

### Conferences and Exhibit Hall

- Booth 20x10
- Participation in conferences planning committee
- Speaking or moderator opportunity, session of your choice
- 10 full event registrations (conferences, lunches, networking cocktail)

## STRATEGIC PARTNER (2) - SOLD OUT

### Event Promotion and Visibility

- Sponsor recognition by organizers during conferences
- Logo on promotional products of the conference (posters, slides in exhibition hall, 2nd level)
- Logo on all event displays, including screens
- Virtual presence on event app and networking with registered participants
- Full page ad and logo in the participant's show guide

### Online Promotion

- Logo and profile on the event website (Sponsors page, 2nd level)
- Logo in every event newsletter (Sponsors section, 2nd level)
- Two special email blasts to event distribution list (month of your choice)
- Recognition on social media (2 publications on LinkedIn and Twitter)

### Conferences and Exhibit Hall

- Lounge and booth 20x10
- Participation in conferences planning committee
- Speaking or moderator opportunity, session of your choice
- 8 full event registrations (conferences, lunches, networking cocktail)

## PLATINUM PARTNER (2) - \$15,000

### Event Promotion and Visibility

- Sponsor recognition by organizers during conferences
- Logo on promotional products of the conference (posters, slides in exhibition hall, 3rd level)
- Logo on all event displays, including screens
- Virtual presence on event app and networking with registered participants
- Full page ad and logo in the participant's show guide

### Online Promotion

- Logo and profile on the event website (Sponsors page, 3rd level)
- Logo in every event newsletter (Sponsors section, 3rd level)
- Recognition on social media (2 publications on LinkedIn and Twitter)

### Conferences and Exhibit Hall

- Booth 20x10
- Speaking or moderator opportunity
- 4 full event registrations (conferences, lunches, networking cocktail)

## GOLD PARTNER (4) - \$8,000

- Sponsor recognition by organizers during conferences
- Logo on promotional products of the conference (posters, slides in exhibition hall, 4th level)
- Logo on all event displays, including screens
- Virtual presence on event app and networking with registered participants
- Half-page ad and logo in the participant's show guide
- Logo and profile on the event website (Sponsors page, 4th level)
- Recognition on social media (2 publications on LinkedIn and Twitter)
- Logo in every event newsletter (Sponsors section, 4th level)
- Booth 10x10
- 2 full event registrations (conferences, lunches, networking cocktail)

## SILVER PARTNER (8) - \$3,000

- Logo on promotional products of the conference (posters, slides in exhibition hall, 5th level)
- Logo on all event displays, including screens
- Virtual presence on event app and networking with registered participants
- Thank you note from organizers in the participant's show guide
- Logo and profile on the event website (Sponsors page, 5th level)
- Recognition on social media
- Logo in every event newsletter (Sponsors section, 5th level)
- 2 full event registrations (conferences, lunches, networking cocktail)

# SPONSORSHIP & EXHIBITON PLANS

## ▶ LANYARD PARTNER - SOLD OUT

All badges distributed during the event will be attached with a lanyard with your company and the RNG Forum's logos.

- Logo on the RNG Forum lanyards
- Logo and profile on the event website
- Logo in every event newsletter
- Virtual presence on event app and networking with registered participants
- 2 full registrations (access to conferences, dinners and cocktail)

## ▶ LUNCH PARTNER (2) - \$5,000 PER DAY

Both lunches on Wednesday, April 5 and Thursday, April 6 will be sponsored. Participants will have the opportunity to eat directly within the event's venue and connect with other guests.

- Two self-standing roll-up banners in the dining room (to be provided by sponsor)
- Logo and profile on the event website
- Virtual presence on event app and networking with registered participants
- Welcome speech at lunch (5 minutes) and sponsor recognition during conferences
- 2 full registrations (access to conferences, dinners and cocktail)

## ▶ NETWORKING COCKTAIL - \$5,000

The networking cocktail will be held on Wednesday, April 5, from 5PM to 7PM after the first day of exhibition. Participants will have the opportunity to connect and exchange.

- Two self-standing roll-up banners at reception entrance and bar (to be provided by sponsor)
- Logo and profile on the event website
- Virtual presence on event app and networking with registered participants
- Sponsor recognition by organizers during conferences
- 2 full registrations (access to conferences, dinners and cocktail)

## ▶ EXHIBITON BOOTH - \$2,299\*

- Kiosque 10 x 10
- Logo and profile on the event website
- Virtual presence on event app and networking with registered participants
- 1 full registration (access to conferences, dinners and cocktail)

Access to additional participants is available via the purchase of conference access that includes lunches and networking cocktail or free exhibit hall access (no lunches, conference or cocktail access)

|                           |                 |
|---------------------------|-----------------|
| * Regular member price:   | 2,299\$ + taxes |
| Regular non-member price: | 2,599\$ + taxes |

## ▶ COFFEE STAND PARTNER - SOLD OUT

A coffee stand will be set up in the exhibition hall to offer hot drinks and refreshments to participants during the exhibition.

- Two self-standing roll-up banners at coffee stand (to be provided by sponsor)
- Logo and profile on the event website
- Virtual presence on event app and networking with registered participants
- 2 full registrations (access to conferences, dinners and cocktail)



# SPONSORSHIP & EXHIBITON PLANS

|                                      | PRESENTING      | STRATEGIC           | PLATINUM       | GOLD           | SILVER    | LANYARD  | LUNCH PARTNER            | NETWORKING COCKTAIL      | COFFEE STAND             | EXHIBITOR            |
|--------------------------------------|-----------------|---------------------|----------------|----------------|-----------|----------|--------------------------|--------------------------|--------------------------|----------------------|
| Conference Participation             |                 |                     |                |                |           |          |                          |                          |                          |                      |
| Speaker or moderator opportunity     | At your choice  | At your choice      | ✓              | -              | -         | -        | -                        | -                        | -                        | -                    |
| Exhibition and Registration          |                 |                     |                |                |           |          |                          |                          |                          |                      |
| Full event registration <sup>1</sup> | 10              | 8                   | 4              | 2              | 2         | 2        | 2                        | 2                        | 2                        | 1                    |
| Exhibition booth                     | 20' x 10'       | Lounge and 2 booths | 10' x 10'      | 10' x 10'      | -         | -        | -                        | -                        | -                        | 10' x 10'            |
| Branding Opportunities               |                 |                     |                |                |           |          |                          |                          |                          |                      |
| Logo - Material and Display          | 1st level       | 2nd level           | 3rd level      | 4th level      | 5th level | Lanyard  | 2 banners to be provided | 2 banners to be provided | 2 banners to be provided | -                    |
| Recognition from Organizers          | Conferences     | Conferences         | Conferences    | Conferences    | -         | -        | Lunch + Conferences      | Conferences              | -                        | -                    |
| Website and Mobile App               | ✓               | ✓                   | ✓              | ✓              | ✓         | ✓        | ✓                        | ✓                        | ✓                        | ✓                    |
| Newsletters sent to Participants     | Dedicated email | Dedicated email     | Logo           | Logo           | Logo      | Logo     | -                        | -                        | -                        | -                    |
| Social Media Promotion               | 2 publications  | 2 publications      | 2 publications | 2 publications | ✓         | ✓        | ✓                        | ✓                        | ✓                        | ✓                    |
| Advert - Participant's Show Guide    | 1 page          | 1 page              | 1/2 page       | 1/2 page       | -         | -        | -                        | -                        | -                        | -                    |
| Investment                           |                 |                     |                |                |           |          |                          |                          |                          |                      |
| Total (CAD, without taxes)           | 30,000\$        | 25,000\$            | 15,000\$       | 8,000\$        | 3,000\$   | SOLD OUT | 5,000\$ per day          | 5,000\$                  | 5,000\$                  | 2,299\$ <sup>2</sup> |
| Number of plans available            | SOLD OUT        | SOLD OUT            | 2              | 4              | 8         | 1        | 2                        | 1                        | SOLD OUT                 | 65                   |

<sup>1</sup> Full event registration includes access to the conferences, lunches for two days (April 5 and 6) and the networking cocktail (April 5).

<sup>2</sup> 2,299\$ for BiogasWorld members. Non-member price is 2,599\$.

# RESERVATION FORM

Please fill in the reservation form and send it to [natalia@biogasworld.com](mailto:natalia@biogasworld.com)

## CONTACT INFORMATION

Company Name

City, State / Province, Postal Code

Contact Name (Responsible)

Contact Phone

Company Mailing Address

Company Phone

Contact Email

## SPONSORSHIP PLANS

☐ Presenting Partner - SOLD OUT

☐ Strategic Partner - SOLD OUT

☐ Platinum Partner - 15,000\$

☐ Gold Partner - 8,000\$

☐ Silver Partner - 3,000\$

☐ Lanyard Partner - SOLD OUT

☐ Lunch Partner - Day 1 - 5,000\$

☐ Lunch Partner - Day 2 - 5,000\$

☐ Networking Cocktail - 5,000\$

☐ Coffee Stand - SOLD OUT

## EXBITION STAND

☐ Basic booth (10'x 10') - Member Price - 2,299\$

☐ Basic booth (10'x 10') - Non-Member Price - 2,599\$

☐ Big surface booth (600ft² and +)

Specify dimensions:

Each booth includes rigid partitions, one table with tablecloth (4 legs), two chairs, one LED lighting arm, one bin, an identification card. A ground cover is mandatory on large surfaces.

Electricity is not included.

All partners are required to submit a deposit of 50% of the cost (+ applicable taxes) when submitting this booking form. The balance is payable no later than February 1st, 2023.

The cancellation request must be sent in writing and will result in the loss of the deposit. Please note that the details of the cancellation policy will be described in the terms and conditions included in the partnership agreement.

Each exhibitor releases the trade show management from any liability in breakage or loss and is committed to meeting the standards of exposure and good neighbor during the trade show.

## PAYMENT

Prices are in CAD. Invoice will be issued by D.E.E. Global Inc. shortly after receipt of this signed reservation form.

Contract (pages 9-12) should be signed and returned with reservation form to proceed.

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_



# EXHIBITOR RULES & REGULATIONS

## 1. Rent Payment

Any rent payment made less than 45 days before the opening of the Exhibition must be in cash, as a bank or postal money order, certified check or bank draft. Ordinary checks are not accepted. Any unpaid balance by the time the Exhibition is set-up will result in the termination of this contract.

## 2. Signed Contract

If the exhibitor fails to deliver a signed copy of the contract or the payment of the amounts due to the promoter, he loses his rights as well as any payment already made under the contract. Payment default occurs when the promoter of the Exhibition has not received payment on the dates specified in the contract, unless another agreement is made with the promoter.

## 3. Regulations Acknowledgement

The exhibitor agrees to follow the regulations of the promoter and he acknowledges, by the present, to have received a copy.

## 4. Non-transferable Rights

The rights granted to the exhibitor under this contract are not transferable in any way by subletting, assignment or license. This contract also binds the heirs and successors of the parties. The exhibitor can not in any way assign, transfer or share the space rented under his contract.

## 5. Stand Specifications

The exhibitor must not use more space than the one rented for their activities. Installations of less than 400 square feet must not exceed 8 feet in height and the height of the sides must not interfere with neighboring exhibitors unless specifically authorized by the promoter of the Exhibition. Each stand is 10 feet wide x 10 feet deep, unless otherwise specified.

## 6. Liability Insurance

The exhibitor is required to purchase a civil liability insurance of two (2) million dollars. This insurance must name BiogasWorld and D.E.E. Global inc. as additional insureds, include all-risks tenant insurance and any other type of insurance required to cover the exhibitor's participation in the Exhibition. The above insurance must be valid from the beginning of the day of the installation until the end of the day of departure specified in this contract. The exhibitor is liable for any damage resulting from his participation in the Exhibition and agree to hold the promoter and the Exhibition administration harmless (BiogasWorld and D.E.E. Global Inc.) The exhibitor is required to provide such proof upon the request of the promoter and / or the Exhibition administration.

## 7. Exhibitor Accreditation

All exhibitor personnel must wear, in full view and at all times during the Exhibition opening hours, accreditation with the name of the exhibitor that is provided by the promoter of the Exhibition.

## 8. Safety Regulations

All materials and products on display must comply with fire and safety regulations of municipal, provincial and federal governments and those of the exhibition hall. They must wear the labels according to these regulations.

## 9. Draw or Contest

Exhibitors who intend to make a draw or contest at the Exhibition must provide the promoter of the Exhibition with a copy of the rules of the draw or contest, the registration form and the confirmation of approval from the Régie des alcools, des courses et des jeux in Quebec no later than 30 days before the opening of the Exhibition for approval. Winners' names, addresses and numbers must be provided in writing to the promoter of the Exhibition no later than 10 days after the end of the Exhibition. The promoter reserves the right to forbid any form of drawing.

## 10. Collective agreements

1. The exhibitor agrees to comply with the terms of the collective agreements and labor relations in force, contracts signed between the promoter of the Exhibition, the official service companies of the Exhibition, the exhibition hall and labor laws of the territory where the exhibition facilities are.

## 11. Exhibition Materials Shipping

The receipt and shipping of exhibition materials can ONLY be done at the exhibition hall door and during the specified installation and departure periods. The exhibitor must be present at this door for the reception or shipping of his exhibition materials. The promoter of the Exhibition and Showroom staff may not receive, ship or accept responsibility for such materials. The name of the exhibitor and the person responsible for the exhibited materials during the Exhibition and the number of the exhibit space(s) must be clearly indicated on all exhibition materials and bills of lading.

## 12. Exhibition Materials Assembly

The assembly of stands and exhibition materials must be completed at 19:00 the day before the opening of the Exhibition. The exhibition materials must remain intact for the duration of the Exhibition. All exhibition materials must be removed from the exhibition hall on the day of closing, before midnight, otherwise the exhibitor will have to pay the cost of their removal and disposal.

## 13. Approval

When these terms require the approval or authorization of the promoter of the Exhibition, his decision is final.

## 14. Potential Prohibition

The promoter of the Exhibition has the right, at any time, to reject, prohibit, move or remove any exhibit or product, service and stand exhibited and to expel any exhibitor or his staff if the promoter deems it necessary to maintain the character of the Exhibition or order.

## 15. Copyright and Trademarks

The promoter of the Exhibition can not be held responsible for any use, by an exhibitor, of tangible or intangible objects that are subject to the Copyright Act, which constitute trademarks or patents or any other type of industrial or intellectual property protected by specific rights. For this purpose, the word "use" covers terms as diverse as "demonstration", "reproduction", "diffusion", or "exhibition", but this list is not exhaustive. The said exhibitor agrees to vouch for the promoter and its agents and to defend them in case of recourse, suit and/or claim against D.E.E. Global inc. or of its respective agents, in the event that one or more of these claims result directly or indirectly from the use of objects or works mentioned above.

## 16. Hazards Responsibility

The promoter of the Exhibition can not in any way be held responsible for the failure to perform any of the terms and conditions of the Exhibition Space Lease Agreement if this results directly or indirectly from fortuitous events such as fires or storms, floods, wars, insurrections, revolts, civil disturbances, work stoppages, etc.

## 17. Cancellation

The promoter of the Exhibition may terminate this contract at any time by reimbursing in full the payment paid to him as a rent by the exhibitor. In this case, the promoter can not be held responsible for any sum or expenses incurred by the exhibitor for the event or loss of income incurred by the cancellation of the said contract. Any cancellation by the exhibitor entails for him the obligation to pay the full amount prescribed for the event.

## 18. Exhibition Space - Ownership

If the exhibitor terminates his exhibition space rental agreement, he waives all rights and claims attached to the space, and the promoter of the Exhibition may rent this space to other exhibitors.

### 19. Exhibition Space - Compliance

The promoter of the Exhibition has the right to terminate the exhibition space rental agreement if the exhibitor does not comply with a term of the agreement or refuses to comply with the trade show's exhibition terms and conditions. The exhibitor then loses any amount paid in rent as damages and must release the exhibition space on the order of the promoter of the Exhibition.

### 20. Terms and Conditions

The exhibitor agrees to abide by these exhibition terms and any terms and conditions that the promoter of the Exhibition may deem necessary from time to time before, during and after the Exhibition.

### 21. Recording and Photography

The promoter reserves the right to record, photograph or film any exhibit material at the Exhibition for any purpose.

### 22. Anticipated Traffic

The exhibitor acknowledges that no representation has been made to him by the promoter about the anticipated performance of alleged traffic.

### 23. Solicitation

No solicitation shall be made in the area outside the stands, in the common areas or outside. All fundraising is prohibited throughout the Exhibition.

### 24. Presence

The exhibitor undertakes to keep his stand open and one of his representatives on site during all the opening hours of the Exhibition. Otherwise, the promoter may expel the exhibitor without further delay or notice, without compensation.

### 25. Space Assignment

Provided that the Centrexpo Cogeco of Drummondville lets BiogasWorld and D.E.E. Global inc. (hereinafter referred to as the licensor) use the facilities reserved, RNG Forum 2023 (hereinafter referred to as the Exhibition) will be held at the Centrexpo Cogeco in Drummondville. The assignment of space shall be made by the licensor as it deems most equitable, and provided that such assignment of space is technically feasible, the company signing this Agreement or its agent (hereinafter called the exhibitor) can not dispute it. If it deems appropriate, the licensor may change the space allocated to an exhibitor to maintain the particular character of the Exhibition or to ensure its proper functioning. The dissatisfaction of the exhibitor or the need to change the location of the space allocated to him does not authorize the latter to cancel his participation, to claim compensation from the licensor or both.

### 26. Electricity Warning

No one other than the contractor designated by the Centrexpo Cogeco of Drummondville may perform electrical connections or interrupt electricity services, install electrical conduits, spotlights or any other electrical work or carpentry work on the Exhibition site.

### 27. Enforcement

The licensor may, before, during and after the Exhibition, adopt and enforce any regulations it deems necessary for the good of the Exhibition, and the exhibitor undertakes to respect and comply with them, and any other by-law issued and decreed by the Centrexpo Cogeco of Drummondville and/or by the municipal authorities of the City of Drummondville.

### 28. Event Cancellation

In the event that one or more unforeseen events could delay, interrupt or prevent the Exhibition from taking place, a refundable portion of the event will be fairly calculated by the Licensor to cover the costs incurred by the exhibitor at the time of the announcement of the delay, interruption or cancellation of the Exhibition. This portion will be reimbursed to him. It is understood that the licensor will only be strictly held financially responsible under the provisions of this paragraph.

### 29. Access and Exclusion

The access of the exhibitor's to his exclusion from the Exhibition under the terms of this Agreement is not guaranteed from year to year.

### 30. Negligence Liability

The exhibitor will be liable for any damage caused by his fault or negligence to the floors, walls or columns of the Exhibition site, as well as to the property of any other exhibitor. The exhibitor is not allowed to apply paint, lacquer or any other coating or adherent product on columns, walls or floors.

### 31. Union Regulations

The exhibitor undertakes to respect any local union regulations in force at the time of the Exhibition and to obtain any authorization or permit required by any trade union association or any professional group having authority within the Exhibition or for whom the members work in the building or on the site of the Exhibition.

### 32. Music Volume

Although recorded music is allowed in the stands, the volume must be adjusted so as not to disturb the occupants in the neighboring stands. This regulation will be strictly enforced.

### 33. Courtesy

The exhibitor and his visitors must behave courteously and respect the rights of other exhibitors. The collection of brochures and documents from other stands or their photographs is prohibited without the consent of the exhibitors concerned.

### 34. Laws of the Province of Quebec

This agreement will be interpreted according to the laws of the Province of Quebec.

**Name:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

# CONTACT US

Book your exhibit space or sponsorship opportunity today!



## **EXHIBIT SPACE & SPONSORSHIP OPPORTUNITIES**

Alexandre Lapierre, BiogasWorld  
alexandre@biogasworld.com



## **EXHIBITOR LOGISTICS & OPERATIONS**

Michel Bibeau, DEE Global  
mbibeau@deeglobal.ca



## **REGISTRATION & GENERAL INFORMATION**

Natalia Bourenane, BiogasWorld  
natalia@biogasworld.com

**RNGFORUM.COM**

